

# Netfira Partner Pre-Sales Kit

## An Enablement Tool that Accelerates Customer Acquisition

Netfira Professional Partners are business application experts who deliver complete Netfira solutions, from selling Netfira licenses to implementation and support. Professional partners have demonstrated enterprise resource planning (ERP), inventory and accounting system or eCommerce expertise, delivered with proven methodologies that ensure your success. What sets Netfira's Professional Partners apart is that they share our vision of helping companies and enterprises of all sizes run their businesses better.

Netfira has developed the Partner Pre-Sales Kit to support organizations in their quest to improve partner operational efficiency and better support customer business activities. As a Netfira Professional Partner you will have exclusive access to the Netfira Partner Website. Here you will find enablement tools, training and key resources, to drive understanding and competency around our solutions.

Netfira Partners using the Netfira Partner Kits to drive sales have experienced improved opportunities with customers. The Partner Pre-Sales Kit provides all the tools our partners need to be successful in the selling process. It consists of videos, use cases, demo software downloads for our customers and customer presentations.

### The Partner Pre-Sales Kit Contents

The Netfira Partner Pre-Sales kit includes:

- Netfira Flash Demo
- Netfira Case Studies
- Netfira Corporate Brochure
- Netfira Solution Brief
- Netfira Partner SAP Brochure
- Netfira SAP Order Processing Paper
- New Prospect Qualifying Questionnaire

### For More Information

If you need further assistance with the selling process, please email us at [info@netfira.com](mailto:info@netfira.com).